

# Adams Land Company

*A note from the desk of Boyce Fletcher*

March 11, 1999

Chris Jackson  
Samuel Jackson, Incorporated  
P.O. Box 16587  
Lubbock, TX 79490

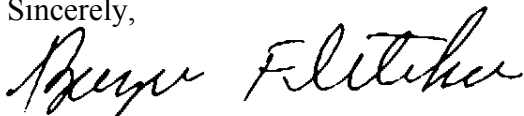
Dear Chris,

I understand that you have a prospective customer interested in performance results of the Samuel Jackson collider-dryers we use in our gin. I will summarize my thoughts on these dryers in this note that you may feel free to share with your friend. If he would like to address some questions to me in person or if he would like to visit our gin, please call me to make arrangements ahead of his visit.

Adams Land Company is the largest cotton gin in the world. It is actually two complete gins under one roof with five Lummus 158 gin stands facing each other. Lummus built the gin in 1992. Our goal was to have a minimum daily capacity of 2,000 bales. In our part of the country, we handle a lot of wet cotton and don't consider this an unusual condition.

The first year, it was difficult to hold our production commitments. Following our first season, we installed a collider-style air and drying system from Samuel Jackson. Sam Jackson guaranteed this in writing to increase our daily production by at least 15%. This would give us our 2,000 bales per day with some extra margin. The actual increase we received from changing to the Sam Jackson system was a weekly increase of 22%, in a wet season, with few headaches. We continue to use it with excellent results today.

Sincerely,



Boyce Fletcher  
General Manager – Adams Land Company